# Alibaba.com Gold Plus Supplier



# **Assessment Report**

Presented to

### Shanghai Jian & Mei Industry And Trade Co., Ltd.

### 上海剑和梅工贸有限公司

Gold Supplier & Assessed Company	□    Self-owned    □    Wholly Owned    □    Shareholder/Partner				
Relationship:	☐ Kindred between Owners ☐ Cooperation Partner				
Company Address	Room 202, Building 27, No. 295, South Lingyan Road, Pudong New District, Shanghai City, China				
City / Country:	Shanghai / China				
Consigner of Assessment:	Alibaba				
Gold Supplier Member ID:	jmindustry				
Gold Supplier Company Name:	Shanghai Jian & Mei Industry And Trade Co., Ltd.				
Contact Person:	Ms. Xarella Huang				
Phone Number:	0086-21-61984506				
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Email:	xarella.huang@jm-industry.com				
Website Address (URL):	http://jmindustry.en.alibaba.com				

Service Provided by SGS Report No.: 18038520\_T







Sam Wang

Report Number:	18038520_T		
Date of Assessment:	27/Aug./2018	Report Date:	27/Aug./2018
Assessor's Name:	Ethan Wang	Validity Period:	28/Aug./2018 27/Aug./2019

Online Verification:

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www.sgs.com/ecv

#### **Important Notes:**

Reviewed By:

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# **Section 1: Company Overview**

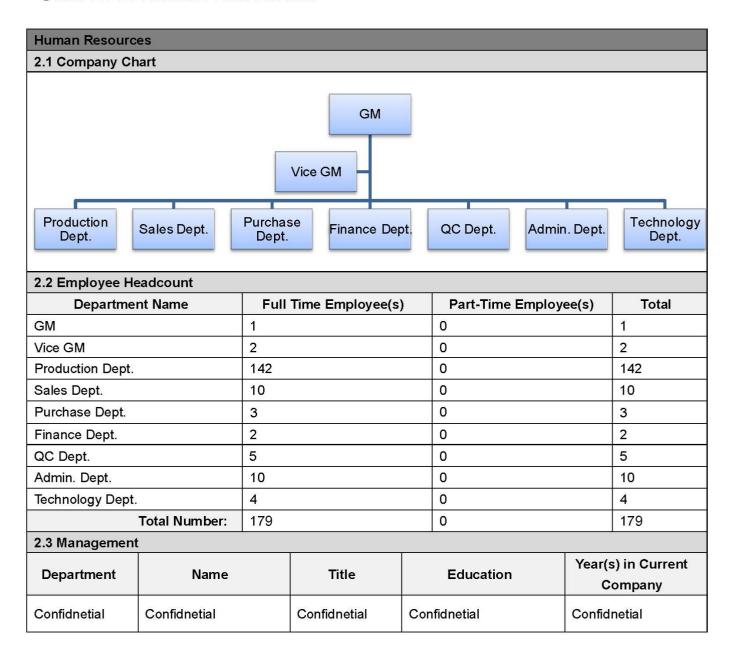
Company Overview						
1.1 Legal Validity						
Does the company have a valid	⊠ Yes □ No	Business License	9131011578789494			
business license?	□ les □ lvo	Number:	Ol			
Year Established:	17/May./2006	Validity Period:	17/May/2006			
real Established.	17/1way./2000		16/May/2026			
Export Experience:	12	Industry	12			
Export Experience.	12	Experience:	12			
Registered Address:	No. 448, Miaojing Road, Chuan	isha Town, Pudong Nev	w Distrcit, Shanghai			
Registered Address.	City, China					
Company Address:	Room 202, Building 27, No. 295	5, South Lingyan Road,	Pudong New District,			
Company Address.	Shanghai City, China					
Annual review conducted by		Reviewed By:	Shanghai Pudong			
the Industrial & Commercial	⊠ Yes □ No		Market Supervision			
Bureau?	Z 100 E 110		and Administration			
Darcaa			Bureau			
Registered Capital:	RMB 1,000,000					
Corporate Representative:	Mr. Jianfeng Zhang					
Industry:	Bolts, Nuts, Screws, Mechanica	l Parts & Fabrication S	ervices			
	☐ Private Owner ☐ I	Public Company	☐ Joint Venture			
Type of Ownership:			F			
		Sole Proprietorship	Other			
Products /Service:	Bolts, Nut, Screw, CNC Machin	ing Parts, Metal Stamp	ing Parts			
1.2 Company Building Information	on					
Certification Type:		-				
The Company of Company		e Agreement 🛛 🖹 F	actory Officer Claimed			
	000 m <sup>2</sup>					
Number of Building(s): 10	2					
Office Size: 1,5	500 m <sup>2</sup>					

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### **Section 2: Human Resources**



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# **Section 3: Current Export Situation**

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<b>Current Export Situation</b>						
There is/are 8	foreign tra	ding emplo	yee(s) in the	company.		
Working Experience	Headcount		epted guage	Listening & Speaking	Reading & Writing	
Over 30 Years	0	English		Yes	Yes	
21-30Years	0	Spanish		Yes	Yes	
11-20 Years	0	N/A		N/A	N/A	
6-10 Years	3	N/A		N/A	N/A	
2-5 Years	5	N/A		N/A	N/A	
Less than 2 years	0	N/A		N/A	N/A	
Does the company have a	alid export license	?		☐ No		
Export License Registratio	n No.:		01123604			
Total Revenue (Previous	rear):		Confidentia	ıl		
Total Export Revenue (Prev	rious Year):		Confidentia	ıl		
Estimated Export Revenue	(Current Year):		Confidentia	ıl		
Trade Agents Employed Ov	erseas:		☐ Yes	⊠ No		
Nearest Port:			Shanghai F	Port		
Accepted Payment Terms				☐ CIF	⊠EXW ⊠CFR	
Accepted Payment Type:			☐ L/C☐ ☐ Cash☐ ☐ Paypal		oker	
Average lead time from pro		ation to pro	1			
200 - 470	Category		10.50	lum	Unit	
Bolts			40		Days	
Nut			40		Days	
Screw CNC Marshining Ports			40		Days	
CNC Machining Parts			30		Days	
Metal Stamping Parts  Average Sampling Time			30		Days	
A PART OF THE PROPERTY OF THE	Category		Lead Time			
Bolts			20 Days			
Nut			20 Days			
Screw			20 Days			
CNC Machining Parts			10 Days			
Metal Stamping Parts			20 Days			
The Shortest Sampling Tim	e					
Product	Category		Shortest Lead Time			
CNC Machining Parts			10 Days			
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# **Section 4: Export Business Capacity**

Export Business Capacity								
4.1 Market Distribution	4.1 Market Distribution (Previous 12 Months)							
Market		Main Product(s)	Rever	nue (USD)	Total Revenue (%)			
North America	Bolts, l	Nut, Screw, CNC Machining	Confidential		65			
North America	Parts,	Metal Stamping Parts	Coniid	enuai	65			
South America	Bolts, l	Nut, Screw, CNC Machining	Confid	lontial	14			
South America	Parts,	Metal Stamping Parts	Corino	enuai	14			
Eastern Europe	Bolts, I	Nut, Screw, CNC Machining	Confid	lential	5			
Lastern Lurope	Parts,	Metal Stamping Parts	Corinic	ential				
Southeast Asia	Bolts, I	Nut, Screw, CNC Machining	Confid	lential	0.5			
- Coutricast / Gla	Parts,	Metal Stamping Parts	Cormo	Citiai	0.0			
Africa	N/A		0		0			
Oceania	Bolts, I	Nut, Screw, CNC Machining	Confidential		2			
Cocama	Parts,	Metal Stamping Parts	Cormo	Citiai	-			
Mid East	Bolts, I	Nut, Screw, CNC Machining	Confidential		0.5			
IVIIU Last	Parts,	Metal Stamping Parts			1.5			
Eastern Asia	Bolts, I	Nut, Screw, CNC Machining	Confidential		0.5			
Edotem / told	Parts,	Metal Stamping Parts	Commercial		0.0			
Western Europe	Bolts, I	Nut, Screw, CNC Machining	Confidential		3			
- Laropo	Parts,	Metal Stamping Parts	0011110		•			
Central America	Bolts, I	Nut, Screw, CNC Machining	Confid	lential	2			
Contrary unionida	Parts,	Metal Stamping Parts	0011110	- Ioniiai	5			
Northern Europe	Bolts, I	Nut, Screw, CNC Machining	Screw, CNC Machining Confide		1			
Troitinoin Ediopo	Parts,	Metal Stamping Parts	0011110		,			
Southern Europe	Bolts, I	Nut, Screw, CNC Machining	Confid	lential	1			
	Parts,	Metal Stamping Parts						
South Asia	100	Nut, Screw, CNC Machining	Confid	lential	0.5			
o dan , tota	Parts,	Metal Stamping Parts	3011110		0.0			
Domestic Market		Nut, Screw, CNC Machining		lential	5			
	Parts,	Metal Stamping Parts						
4.2 Main Clients								
Client Name		Main Product(s)		Total Revenue (%)				
Confidential		Confidential		Confidential				

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# **Section 5: Quality Assurance**

Quality Ass	urance	e						
5.1.1 Quality	/ Mana	agement System Ce	rtification					
Certification	on	Certified By	Certificat	e No.	Business Scope	Validity Date		
N/A		N/A	N/A		N/A	N/A		
5.1.2 Produc	t Cert	tification	5.00 (CO 40.7 Sal7)	<u> </u>	SOMEON A	10000000 OC		
Certification	on .	Certified By	Certificate No.		Product Name & Model No.	Validity Date		
N/A		N/A	N/A		N/A	N/A		
5.2 Testing	Repor	t						
Certification	The test Mario and	Certified By	Certificat	e No.	Product Name & Model No.	Validity Date		
Testing Report SGS			SHAEC18	3187226	Heavy Hex Jam Nut	20/Aug./2018 31/Dec./2049		
Testing Report China Compoents Test		20180619	60	Heavy Hex Nut	15/Mar./2018 31/Dec./2049			
5.3 Supplier	Mana	gement						
Item	Content			Observations /Comments				
5.3.1	Does the company have a supplier assessment procedure?							
5.3.2	Does the company have an updated list of approved suppliers?							
5.3.3	impl proc	the company establis emented a standard edure for purchasing ew and approval?		<ul> <li>✓ Yes, with written standard procedures</li> <li>✓ Yes, with written procedure but lack of consistent standard</li> <li>✓ No</li> </ul>				
5.3.4	Does the company keep its			<ul> <li>☐ Yes, assessment reports are available for more than 3 years</li> <li>☐ Yes, assessment reports are available for the last 1-3 years</li> <li>☐ Yes, assessment reports are available for the previous 12 months</li> <li>☐ No</li> </ul>				
5.3.5	docu prod	the company's purchauments sufficient to el luct safety control and omers' requirements?	nsure d their	Yes, informat	the purchasing document includion required however the purchasing documete information			

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5.3.6 <b>5.4 After Sal</b>	Is there a procedure to conduct random product inspections after final packaging?	<ul> <li>✓ Yes, with clear standard and written inspection records</li> <li>✓ Yes, with inspection records but no procedures</li> <li>✓ Yes, with procedures but no inspection records</li> <li>✓ No, inspections are not necessary</li> </ul>				
Item	Content	Observations /Comments				
5.4.1	Is customer feedback, including complaints, clearly recorded and maintained?	<ul> <li>✓ Yes, with a standard feedback form and records</li> <li>☐ Yes, with a standard feedback form but no records</li> <li>☐ Yes, with records but no standard feedback form</li> <li>☐ No</li> </ul>				
5.4.2	Are there any clear procedures for handling customer complaints?	<ul> <li>✓ Yes, with clear procedures and written records</li> <li>✓ Yes, with clear procedures but no written records</li> <li>✓ Yes, with written records but no clear procedures</li> <li>✓ No</li> </ul>				
5.4.3	Is there a closed-loop corrective action system in place?	n ⊠ Yes □ No				
5.4.4	Can finished/packaged products be traced by lot identification to the appropriate raw material test reports?	<ul> <li>☐ Yes, with procedures to trace raw materials</li> <li>☐ Yes, main raw material can be traced</li> <li>☐ No, only the production date can be traced</li> <li>☐ No</li> </ul>				
5.4.5	Is there a product alert and recall procedure?	☐ Yes ☐ No				

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# Section 6: R & D Capacity

R&D Capacity									
6.1 Current Situat	tion				_			_	
There is/are		2 R&D e	ngineer(s	) in the	con	npany.			
Education Level		Headcount	12000			Worl	k Experience		Headcount
Doctorate		0				Over 3	0 Years	0	
Post-Graduate		0				21-30`	Years	0	
Graduate		1				11-20 `	Years	0	
Junior College		1				6-10 Ye	ears	2	
Technical School		0				2-5 Yea	ars	0	
High School		0				Less t	han 2 years	0	
Patent Situation									
Patent No.	Patent No. The Name of the Patent					Th	e Patent Type		Available Date
N/A	N/A				N	/A			N/A
Brand Situation									
Registration/ap plication No.		Brand Name	For Approval to Use Goods			Validity Date		Ref.	
5,250,158	D.	efer to the Photo	Class 6				25/Jul./2017 Photo		oto in Section 11
3,230,130	1116	sier to the Photo	Class 0				24/Jul./2027	(Tr	ademark Photos)
The Average Time	e Fo	r New Products La	aunched						
	rod	uct Category		E	Lead Time				
Bolts					2 Months				
Nut					2 Months				
Screw				-	2 Months				
CNC Machining Pa					20 D				
Metal Stamping Pa					2 Mc	nths			
	AND WASH	or A New Item Lau	nched	1					
	rod	uct Category				STRACKLA # max or	Shortest Lead	d Tim	e
Does the company provide ODM service for others?				2 Mc   Ye:   No					
Are there relevant design input/output, review, and verification documents available for the assessment company?			nt 🖂	Ye:					
Based on inspection with adequate spe		re R & D employee zed equipment?	s equipp		☐ Yes ☐ No				
If yes, please list all key equipment used:			N/	Ά					

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	2.0			
Do R& D employees use any specific designing new products?	software for			
If yes, please list the main software us	sed:	AutoCAD		
Please list all certifications and/or qua R & D department:	lifications of the	N/A		
Has the company established standar procedures for new products?	rd design	<ul><li>☐ Yes, with clear w</li><li>☐ Yes, without writte</li><li>☐ No</li></ul>		
Have the designed products been intervalidated?	ernal verified or	<ul> <li>✓ Yes, with clear written records</li> <li>✓ Yes, only part written records</li> <li>✓ Yes, without written records</li> <li>✓ No</li> </ul>		
Have the designed products been tes third-party inspection body?	ted by a	2 2 2	products have been tested designed products have been tested	
Are the designed products confirmed customers?	by the	<ul> <li>✓ Yes, all designed products have been confirmed</li> <li>✓ Yes, part of designed products have been confirmed according to client's requirements</li> <li>✓ No</li> </ul>		
Does the company has qualification red	equirements for	<ul> <li>✓ Yes, with written job description</li> <li>✓ Yes, without written job description</li> <li>✓ No, but at least two years design experience is needed</li> <li>✓ No</li> </ul>		
Are the designers' qualifications recog	nized by the	<ul><li>☐ Yes, with written</li><li>☐ Yes, without written</li><li>☐ No</li></ul>		
6.2 R&D Real Case Description				
Customer's Name		Confidential		
Customer's Location		Confidential		
Customer's Industry:		Confidential		
Order's Requirement Description:		Confidential		
6.3 Design Process				
Process 1	Pro	ocess 2	Process 3	
Confidential	Cor	nfidential	Confidential	
Description: Confidential	Descriptio	on: Confidential Description: Confidential		
6.4 Design Devices				
Device 1	D	evice 2 Device 3		
N/A		N/A	N/A	
· · · · · · · · · · · · · · · · · · ·			· · · · · · · · · · · · · · · · · · ·	

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# Section 7: Company Development / Expansion Plans

Company D	Company Development / Expansion Plans					
Item	Company Development Action Timeframe					
1	The organization is going to prepare to establish the storage and test center.	2019				

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### Section 8: Certification & Photos

#### **Certification & Photos**

Certification & Photos -- Business License (Original)



Certification & Photos -- Permit for Opening Bank Account



Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection

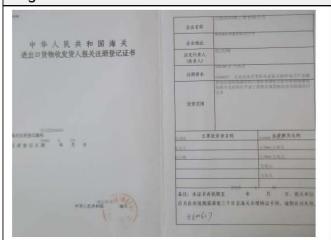


Certification & Photos -- Import and Export Enterprise Registration





### Certification & Photos -- Custom Clearance Registration Form



N/A

N/A

#### **Testing Report Photos**

#### **Certification & Photos -- Testing Report**

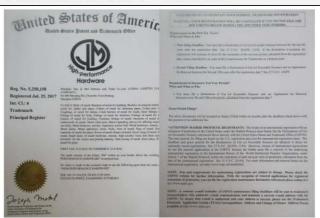


#### **Certification & Photos -- Testing Report**



### **Trademark Photos**

#### **Certification & Photos -- Trademark**



N/A

N/A

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### **Section 9: Company and Product Samples**

### **Company and Product Samples**

### **Company Gate**



**Product Sample** 



**Product Sample** 



Office



**Product Sample** 



**Product Sample** 



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### Product Sample



### Product Sample



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# **Section 10: Competitive Advantages**

10.1 Product Group Capacity					
10.1.1 Products Sold (Within12 l	Months)				
Products Name	Quantity		Revenue (USD)		
Bolts	Confidential		Confidential		
Nut	Confidential		Confidential		
Screw	Confidential		Confidential		
CNC Machining Parts	Confidential		Confidential		
Metal Stamping Parts	Confidential	Confidential			
10.1.2 Suppliers Cooperated Wi	th (Within12 Months)				
No. of cooperation suppliers (total)		18			
No. of suppliers (which cooperated	d over 2 times)	18			
No. of provinces which cooperation	n suppliers belong to	3 (Jiangsu, 2	Zhejiang, Shanghai)		
Would the company like to provide	design solution				
service for integration project?		□ No			
If yes, these projects include		Bolts, Nut, Screw, CNC Machining Parts, Metal			
		Stamping Parts			
Would the company like to provide	a total solution for				
purchasing?		Part,			
		□ No			
If yes, please describe it		Bolts, Nut, Sc	rew, CNC Machining Parts, Metal		
		Stamping Parts			
10.1.3 Real Case Description:					
Customer Name		Confidential			
Customer Country		Confidential			
Customer Region		Confidential			
Products Category		Confidential			
Order Value (USD)		Confidential			
Order Processing Process		Confidential			
Customer's Feedback		Confidential			
10.2 Real Case for Lower MOQ	& Lead Time				
Products Name	MOQ (Within 12	2 Months)	Lead Time		
Bolts	500 KG		1 Day		
Nut	500 KG		1 Day		
Screw	500 KG		1 Day		
CNC Machining Parts	100 pcs		10 Days		
Metal Stamping Parts	500 KG		10 Days		

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Products Name	Vithin 12 Month	ıs)	Lea	d Time		
Bolts	80 Tons		3 Months	3 Months		
Nut	50 Tons			3 Months		
Screw	60 Tons		2 Months			
CNC Machining Parts	40,000 pcs		2 Months			
Metal Stamping Parts	30 Tons			2 Months		
10.4 Overseas After Sales Servi	ce Capacity			'		
10.4.1 Do you have an overseas onsite service center?	☐ Yes ☐ No					
10.4.2 If yes, what onsite after-sales services are included		Location	Location Evidence- provided			
Equipment -installation, maintenance and other services	☐ Yes ☐ No	N/A	N/A		N/A	
Technical advice	☐ Yes ☐ No	N/A	N/A N/A		N/A	
Personnel training	☐ Yes ☐ No	N/A	N/A		N/A	
Other		N/A		N/A	N/A	
10.4.3 Average response time	12 Hours	- <u> </u>				
10.5 After-sales service capacit	y .					
10.5.1 The Average Guarantee Tim	e					
Product Category	<u>'</u>			Guarantee Time		
0	0	0				
10.5.2 The Longest Guarantee Time	э					
Product Category		Guarantee Time				
0		0				
10.5.3 Does the company accept si	⊠ Yes □ No					

-- End of Report --

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